



Advanced Medical
Solutions

Peters Surgical's Experience in Thailand

5/3/2026

Peters Surgical at a glance



+850
employees
worldwide



4

production sites
France, Germany, India, Thailand

Present in over
90 countries



**European group with
global presence.**

French company
founded in
1926



Experts in 3 ranges

Sutures
Ligation clips & Clamps
Surgical glue

2024: Acquisition by Advanced Medical Solutions



Transforming, Innovating, Accelerating Growth

AMS develops, manufactures, and distributes tissue adhesives, sutures, haemostats, bioceramics, internal fixation devices, internal sealants, and wound care dressings.

Founded in

1991

LSE AIM listed

AMS

HQ

Cheshire, UK

24

International sites

>100

Countries Distributed Into

>1,600

Employees

£29.4m

FY24 PBT (adjusted)

£177.5m

FY24 Revenue

£55.8m

FY24 Net Debt

Information generated as of June 2025

Our Bangkok Manufacturing Center

The Facility

- **Specialization:** Dedicated production of Surgical Sutures.
- **Product Range:** Absorbable, non-absorbable, and micro-sutures.
- **Team:** 500 employees.

Global Quality & Compliance

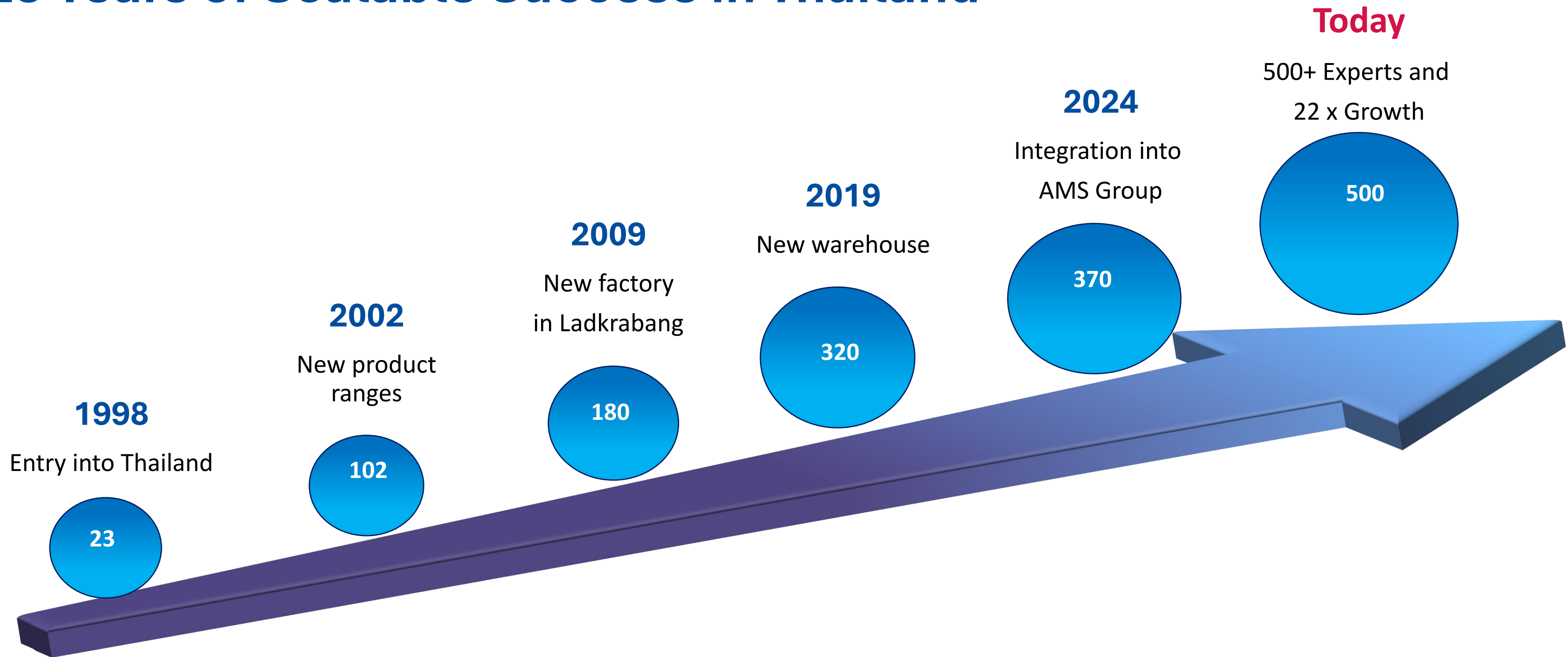
- **Classifications:** Product Class IIb and III.
- **Certifications:** ISO 13485 and Thai FDA GMP.
- **Global Access:** Fully CE Marked (GMED).

World-Class Standards

- **Audited by:** US FDA, Thai FDA, GMED, and SGS.



28 Years of Scalable Success in Thailand



Decisions to invest in Thailand within South-East Asia

1998: The foundation

- > Competitive labor costs and BOI import privileges.
- > Rapid operational launch and administrative simplicity.

2009: New factory

- > Ability to produce and develop high quality products with a strong quality assurance system.
- > Established local Supply Chain.
- > Access to flexible and skilled labor market.

2024: Expansion of the production capacity

- > Direct and indirect costs.
- > Availability of resources: labor and local experts.
- > Confidence in the Thai factory systems to support growth.

BOI's role in supporting our investment and business development

1. Lowering Our Costs

- **Tax-Free Imports:** We imported our raw materials and machinery without paying import duties or VAT.
- **Easy Staffing:** The process for getting work permits for our foreign experts is fast and straightforward.
- **Tax Rebates:** Significant corporate tax exemptions based on our total investment in the country.

2. Helping Us Modernize

- **Upgrading the Factory:** The BOI provided incentives for us to invest in **Automation** and new **Software (ERP)**.
- **Going Green:** They support our move to **Solar Power** to reduce energy costs.

3. Strategic Advice & Networking

- **Expert Guidance:** They helped us evaluate Thailand as a **Distribution Hub** for all of Southeast Asia.
- **Connections:** They provide a direct link to the right government and private sector partners.